

# **Growth Statistics**

YEAR/ MONTH	ACTIVE ACCOUNTS*	NET <u>INCREASE</u>	APPLICATIONS	TIME OF USE	INTER- CONNECT	RENEWABLE RIDER
<u>2017</u>						
January	288,562	1,140	1,846	0	1,270	352
February	289,582	1,020	1,809	21	1,319	352
March	291,084	1,502	2,316	24	1,355	352
April	291,623	539	2,081	38	1,399	352
May	293,315	1,692	2,701	43	1,444	352
June	295,158	1,843	2,973	56	1,501	369
July	295,644	486	2,875	99	1,532	369
August	296,742	1,098	2,833	116	1,574	371
September	297,549	807	2,212	121	1,610	371
October	298,734	1,185	2,243	162	1,674	373
November	299,990	1,256	2,057	165	1,741	367
December	300,238	248	2,028	173	1,776	370
2018						
<del></del> January	301,508	1,270	1,942	174	1,847	377
February	302,653	1,145	1,969	200	1,898	378
March	303,585	932	2,242	201	1,968	376
April	305,173	1,588	2,545	197	2,031	378
May	306,852	1,679	2,794	202	2,091	383
June	308,085	1,233	3,007	204	2,161	387
July	309,570	1,485	3,400	206	2,232	395
August	311,129	1,559	3,178	214	2,320	398

<sup>\*</sup> Active Accounts are meters and lights only.



## Statements of Income and Patronage Capital

			MTD				YTD	
		Actual AUGUST 2018	Budget AUGUST 2018	Actual AUGUST 2017	_	Actual AUGUST 2018	Budget AUGUST 2018	Actual AUGUST 2017
KWH Purchased (available for sale) KWH Sold		743,607,000 702,616,000	731,732,000 683,040,000	659,977,000 607,148,000		4,629,636,000 4,371,307,000	4,286,565,000 3,995,252,000	4,114,750,000 3,862,367,000
OPERATING REVENUES:								
Sale of Electricity	\$	65,343,000 \$	63,261,000	\$ 57,237,000	\$	421,220,000 \$	399,365,000 \$	374,155,000
LCRA FPCRF (Over)Under		(1,219,000)	-	(172,000)		3,974,000	-	2,593,000
Power Cost Adjustment (Over)Under		459,000	-	(770,000)		4,474,000	-	1,805,000
TCOS (Over)Under		(2,742,000)	4 404 000	(2,419,000)		(4,812,000)	-	1,818,000
Other Revenue Transmission Revenue (Lease)		1,294,000 441,000	1,161,000 442,000	1,274,000 442,000		9,461,000 3,530,000	9,219,000 3,539,000	8,775,000 3,588,000
Transmission Revenue (Access)		683.000	442,000 687.000	687.000		5,480.000	5,539,000 5.496.000	5,496,000
Operating Revenues - Total		64,259,000	65,551,000	56,279,000		443,327,000	417,619,000	398,230,000
OPERATING & MAINTENANCE EXPENSES:								
Purchased Power		39,025,000	38,874,000	35,344,000		255,032,000	242,663,000	228,519,000
LCRA Fuel Power Cost Recovery Factor		(1,219,000)	-	(172,000)		3,974,000	-	2,593,000
Transmission Operations		181,000	153,000	88,000		1,346,000	1,202,000	425,000
Transmission Maintenance		311,000	298,000	302,000		2,109,000	2,617,000	2,479,000
Distribution Operations		2,689,000	3,293,000	3,496,000		25,226,000	26,323,000	23,400,000
Distribution Maintenance		2,482,000	1,441,000	2,187,000		11,477,000	10,968,000	11,614,000
Consumer Accounts		1,834,000	2,270,000	2,202,000		15,394,000	17,280,000	15,748,000
Customer Service & Information		272,000	294,000	251,000		2,437,000	2,375,000	1,990,000
Economic Development		93,000	154,000	145,000		1,071,000	1,184,000	1,025,000
Administrative & General		1,898,000	2,189,000	2,095,000		16,323,000	17,814,000	17,495,000
Depreciation & Amortization Expense		4,377,000	4,371,000	4,189,000		35,281,000	34,971,000	32,078,000
Tax Expense Operating & Maintenance Expenses - Total		111,000 52,054,000	104,000 53,441,000	103,000 50,230,000		744,000 370,414,000	654,000 358,051,000	675,000 338,041,000
MARGIN BEFORE INTEREST		12,205,000	12,110,000	6,049,000		72,913,000	59,568,000	60,189,000
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INTEREST EXPENSE:		2,913,000	2,896,000	2,636,000		23,056,000	23,260,000	21,536,000
MARGIN AFTER INTEREST	-	9,292,000	9,214,000	3,413,000		49,857,000	36,308,000	38,653,000
OTHER INCOME (EXPENSE):		1,681,000	13,000	158,000		2,934,000	405,000	729,000
NET MARGIN (LOSS)	\$	10,973,000 \$	9,227,000	\$ 3,571,000	\$	52,791,000 \$	36,713,000 \$	39,382,000
COMPREHENSIVE INCOME	\$	10,973,000		\$ 3,571,000	\$	52,791,000	\$	39,382,000
PATRONAGE CAPITAL - BEGINNING OF PERIOD		478,702,000		438,495,000		436,438,000		402,207,000
Patronage Capital Retired		(19,000)		(31,000)		(38,000)		(42,000)
Transfers to Other Equities		(28,000)	_	(40,000)		437,000	<del></del>	448,000
PATRONAGE CAPITAL - TOTAL	\$	489,628,000	=	\$ 441,995,000	\$	489,628,000	<u>\$</u>	441,995,000



#### **Balance Sheet**

		AUGUST 2018	DE	ECEMBER 2017		\$ VARIANCE % CHANGE		AUGUST 2017	
ASSETS									
UTILITY PLANT:									
In Service:	•	404 044 000	•	404 507 000	•	47.000	0.050/	•	400 040 000
Transmission	\$	101,644,000	\$	101,597,000	\$	47,000	0.05%	\$	100,343,000
Distribution General & Electric		1,443,273,000 183.354.000		1,405,045,000		38,228,000	2.72%		1,374,349,000
				157,635,000		25,719,000	16.32% 3.85%		150,288,000
Utility Plant - In service		1,728,271,000		1,664,277,000		63,994,000			1,624,980,000
Long-Term Capital Projects		90,605,000		86,570,000		4,035,000	4.66%		99,732,000
Utility Plant - Total		1,818,876,000		1,750,847,000		68,029,000	3.89%		1,724,712,000
Accumulated Depreciation		(299,663,000)		(288,182,000)		(11,481,000)	3.98%		(296,792,000)
Utility Plant - Net		1,519,213,000		1,462,665,000		56,548,000	3.87%		1,427,920,000
LONG TERM INVESTMENTS:									
Capital Term Certificates & Other		13,714,000		12,883,000		831,000	6.45%		12,149,000
CURRENT ASSETS:									
Cash		2,263,000		21,931,000		(19,668,000)	(89.68%)		1,871,000
Accounts Receivable:		, ,		, ,		• , , ,	` '		, ,
Members		36,604,000		21,367,000		15,237,000	71.31%		35,358,000
Other		3,731,000		3,765,000		(34,000)	(0.90%)		2,650,000
LCRA Fuel Power Cost Recovery Factor		-		1,162,000		(1,162,000)	(100.00%)		72,000
Allowance for Uncollectible Accts		(529,000)		(538,000)		9,000	(1.67%)		(415,000)
Accrued Unbilled Revenue		34,515,000		26,364,000		8,151,000	30.92%		29,146,000
Materials & Supplies		19,158,000		21,008,000		(1,850,000)	(8.81%)		22,140,000
Prepayments & Other		3,510,000		2,794,000		716,000	25.63%		3,398,000
Current Assets - Total		99,252,000		97,853,000		1,399,000	1.43%		94,220,000
DEFERRED CHARGES & OTHER ASSETS:									
		66.255.000		66 246 000		(04.000)	(0.440/)		70 247 000
Regulatory Assets LCRA Fuel Power Cost Under-Recovery Balance		2,812,000		66,346,000		(91,000) 2,812,000	(0.14%) 100.00%		70,217,000
		2,012,000		1.821.000		(1,821,000)	(100.00%)		•
Transmission Cost of Service Under-Recovery Balance		-		744.000			` ,		-
Other Deferred Charges		577,000		,		(167,000)	(22.45%) 1.06%		826,000
Deferred Charges & Other Assets - Total		69,644,000		68,911,000		733,000	1.06%		71,043,000
TOTAL ASSETS	\$	1.701.823.000	\$	1.642.312.000	\$	59,511,000	3.62%	\$	1,605,332,000
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#### **Balance Sheet**

		AUGUST 2018	DE	ECEMBER 2017	\$ VARIANCE	% CHANGE	AUGUST 2017	
EQUITY & LIABILITIES								
EQUITY:								
Membership Certificates	\$	12,600,000	\$	12,165,000	435,000	3.58%	\$ 11,989,000	
Permanent Equity		189,399,000		189,835,000	(436,000)	(0.23%)	171,280,000	
Patronage Capital		489,628,000		436,438,000	53,190,000	12.19%	441,995,000	
Equity - Total		691,627,000		638,438,000	53,189,000	8.33%	625,264,000	
LONG-TERM DEBT:								
02 Issue - \$450M - 2032		297,493,000		297,316,000	177,000	0.06%	310,318,000	
08 Issue - \$300M - 2043		198,099,000		202,024,000	(3,925,000)	(1.94%)	203,308,000	
15 Issue - \$25M - 2045		23,339,000		23,715,000	(376,000)	(1.59%)	23,837,000	
15 Issue - \$78M - 2020		21,576,000		34,171,000	(12,595,000)	(36.86%)	38,312,000	
16 Issue - \$15M - 2021		6,000,000		7,500,000	(1,500,000)	(20.00%)	9,000,000	
16 Issue - \$80M - 2046		75,786,000		76,979,000	(1,193,000)	(1.55%)	77,369,000	
17 Issue - \$13M - 2022		8,450,000		9,750,000	(1,300,000)	(13.33%)	· · · · -	
17 Issue - \$80M - 2047		77,554,000		78,624,000	(1,070,000)	(1.36%)	-	
Long-Term Debt - Total	<u></u>	708,297,000		730,079,000	(21,782,000)	(2.98%)	662,144,000	
CURRENT LIABILITIES:								
Lines of Credit		24,600,000		_	24,600,000	100.00%	39,000,000	
Current Maturities of LTD		44.136.000		43.546.000	590,000	1.35%	38.656.000	
Accounts Payable		50,308,000		51,436,000	(1,128,000)	(2.19%)	49,897,000	
Consumer Deposits		6,423,000		6,262,000	161,000	2.57%	6,231,000	
Accrued Taxes		8,239,000		10,273,000	(2,034,000)	(19.80%)	6,895,000	
Accrued Interest		5,831,000		3,790,000	2,041,000	53.85%	6,037,000	
LCRA Fuel Power Cost Recovery Liability		2,812,000		-	2,812,000	100.00%	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	
Other Current Liabilities		13,174,000		12,775,000	399,000	3.12%	12,921,000	
Current Liabilities - Total		155,523,000		128,082,000	27,441,000	21.42%	159,637,000	
DEFERRED CREDITS & OTHER								
NONCURRENT LIABILITIES								
Postretirement Benefits Obligation		121.615.000		116.102.000	5.513.000	4.75%	111.461.000	
LCRA Fuel Power Cost Over-Recovery Balance		-		1,162,000	(1,162,000)	(100.00%)	72,000	
Power Cost Adjustment Over-Recovery Balance		7,223,000		11,697,000	(4,474,000)	(38.25%)	13,879,000	
Transmission Cost of Service Over-Recovery Balance		2,991,000			2,991,000	100.00%	803,000	
Other Deferred Credits		14,547,000		16,752,000	(2,205,000)	(13.16%)	32,072,000	
Deferred Credits - Total		146,376,000		145,713,000	663,000	0.46%	158,287,000	
TOTAL EQUITY & LIABILITIES	<u> </u>	1,701,823,000	\$	1,642,312,000	\$ 59,511,000	3.62%	\$ 1,605,332,000	
Equity as a Percent of Assets	<u> </u>	40.64%	<u> </u>	38.87%	+ 00,011,000	0.0270	38.95%	
Equity as a 1 erectil of Assets		40.04%		30.07 %			30.33%	



## Cash Flow Statement

		YTD				
	AI	JGUST 2018	AUGUST 2017			
OPERATING ACTIVITIES:						
Net Margins	\$	52,791,000	\$	39,382,000		
Adjustments to Reconcile Net Margins to Net Cash						
Provided by (Used in) Operating Activities:						
Depreciation & Amortization Expense		35,281,000		32,078,000		
Provision for Uncollectible Accounts		(243,000)		415,000		
Capital Credits		1,860,000		381,000		
Deferred Charges for Post-Retirement Plans		6,350,000		5,831,000		
Payments on Post-Retirement Benefits		(837,000)		(1,379,000)		
Payments to Defined Benefit Plan		-		-		
Changes in assets and liabilities:						
Accounts Receivable - Net		(13,808,000)		(17,676,000)		
Accrued Unbilled Revenue		(8,150,000)		(5,062,000)		
Materials & Supplies		1,850,000		284,000		
Prepayments & Other Current Assets		(717,000)		(1,066,000)		
Deferred Charges & Other Assets		(734,000)		(155,000)		
Accrued & Accounts Payable		(1,127,000)		(2,860,000)		
Consumer Deposits		161,000		340,000		
Accrued Taxes		(2,034,000)		(2,146,000)		
Accrued Interest		2,041,000		2,171,000		
Other Current Liabilities		3,211,000		1,423,000		
Other Deferred Credits & Liabilities		(4,849,000)		(6,399,000)		
Net Cash Provided by (Used in) Operating Activities		71,046,000		45,562,000		
INVESTING ACTIVITIES:						
Net Additions to Property, Plant & Equipment		(91,829,000)		(96,830,000)		
Capital Credit Retirements from Associated Organizations		(2,690,000)		(351,000)		
Net Cash Provided by (Used in) Investing Activities		(94,519,000)		(97,181,000)		
FINANCING ACTIVITIES:						
Net Borrowings - Line of Credit		24,600,000		39,000,000		
Proceeds from issuance of Long-Term Debt		-		-		
Payments on Long-Term Debt		(21,192,000)		(19,086,000)		
Retirement of Patronage Capital		(38,000)		(42,000)		
Increase in Memberships - Net		435,000		374,000		
Net Cash Provided by (Used in) Financing Activities	\$	3,805,000	\$	20,246,000		
INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	\$	(19,668,000)	\$	(31,373,000)		
CASH AND CASH EQUIVALENTS - BEGINNING OF PERIOD	<u>\$</u>	21,931,000	\$	33,244,000		
CASH AND CASH EQUIVALENTS - END OF PERIOD	\$	2,263,000	\$	1,871,000		



## AUGUST 2018 Key Indicators & Ratios

	MTD					YTD			
		AUGUST 2018	טו	AUGUST 2017		AUGUST 2018	טו	AUGUST 2017	
Net margins	\$	10,973,000		3,571,000	\$	52,791,000	\$	39,382,000	
Margin as a % of total operating revenue  Total Operating Revenue per total mile of line	\$	17.08% 2,844		6.35% 2,530	\$	11.91% 19,622	\$	9.89% 17,900	
Members connected	•	7,772	•	6,814	*	54,835	Ť	48,609	
Tatal will as a filtre		•		,		•		,	
Total miles of line: Transmission		304.28		304.28		304.28		304.28	
Distribution overhead		17,130.81		17,017.95		17,130.81		17,017.95	
Distribution underground		5,158.74		4,924.91		5,158.74		4,924.91	
Total miles energized		22,593.83		22,247.14		22,593.83		22,247.14	
Total active accounts						311,129		296,742	
Total memberships						260,312		248,415	
Meters per mile						13.77		13.34	
Full-time employees						729		717	
Average bill									
Residential	\$	177	\$	176	\$	1,074		1,001	
Small power	\$	249	\$	273	\$	1,794		1,758	
Large power/industrial	\$	7,283		6,708	\$	49,800	\$	46,268	
Public	\$	2,471	\$	2,228	\$	15,947	\$	14,473	
Revenue per kWh	•	0.0005	•	0.0075	•	0.4005	•	0.4000	
Residential	\$	0.0985 0.0866	\$ \$	0.0975 0.0942	\$	0.1025 0.0968		0.1033 0.0983	
Small power Large power/industrial	\$ \$	0.0760	•	0.0942	\$ \$	0.0968		0.0963	
Public	\$	0.0738		0.0728	\$	0.0745		0.0738	
Average kWh usage									
Residential		1,795		1,801		10,479		9,691	
Small power		2,876		2,899		18,531		17,884	
Large power/industrial		95,857		90,659		662,316		619,221	
Public		33,494		30,612		214,162		196,191	
Electrical bad debt write-off	\$	53,408	\$	35,890	\$	471,535	\$	442,888	
Power bill invoices paid	\$	39,033,843		35,240,339	\$	255,115,485	\$	227,071,357	
Power bill invoices kWh	•	744,110,475		660,478,573	•	4,633,441,096	•	4,118,180,744	
Cost per kWh	\$	0.0525	\$	0.0534	\$	0.0551	\$	0.0551	
kWh purchased (available for sale)		743,606,675		659,976,602		4,629,636,471		4,114,750,410	
kWh sold kWh PEC system use		702,616,283		607,147,951		4,371,306,818		3,862,366,593	
kWh line loss YTD		503,800		501,971		3,804,625 258,329,653		3,430,334 252,383,817	
kWh line loss % YTD						5.58%		6.13%	
Equity as a % of total assets		40.64%	,	38.87%		40.64%		38.87%	
% Cost of power to sale of electricity revenue		61.13%	,	65.28%		60.96%		60.76%	
LTD as a % of total utility plant		41.37%	)	44.19%		41.37%		44.19%	
Rolling 12-month calculations:									
Margin as a % of revenue						11.65%			
Times Interest Earned Ratio						3.06%			
Rate of Return						4.88%			
Percent capitalization									
Long-term debt						52.11%			
Equity						47.89%			
Member active account growth rate						4.85%		4.65%	
Percentage of operating revenue change						9.79%		3.11%	
Percentage of operating and maintenance expense c	hange					0.22%		5.50%	
Change in net utility plant						6.39%		8.59%	